

## TO WHOM IT MAY CONCERN

We hereby certify that Mr. Eduardo Alberto Dupleich Vargas works as our sales representative in Cochabamba since 1989.

During the last 35 years, Mr. Dupleich built up our local customer base and assures our constantly growing business in Cochabamba, thanks to his technical and commercial abilities and good personal contacts to the clients..

He successfully introduced varios of our brands and products to the Bolivian market, coordinated advertising campaigns and organizes shipments and documentation of our pending orders, together with assuring the necessary payments from our mutual clients.

We consider Mr. Eduardo Dupleich a highly trustfull partner, we are very satisfied with his serious, Dedicated and responsible work and give him the best recommendation to any future employer.

If you need any additional information please feel free to contact me directly.

Bremen, june 18th, 2024

Louis Delius GmbH & Co. KG

Louis Delius GmbH&Co.KG

Wolfgang Harjes Sales Manager



Geschäftsführer

Volker Schütte, Felix Merkel

